

Here's an overview of the new advisor commissions. The full commission schedule is available by logging into sunlife.ca/advisor > Advisor support > Compensation.

To ensure a competitive offering the following FYC rates apply:

- **T10 – 40%**
- **T10 with Renewal protection benefit – 42.5%**
- **T15 – 42.5%**
- **T20 – 50%**
- **T30 – 50%**
- **Commissions for all term lengths for years:**
 - **2 – 10 years is 3%**
 - **11+ years is 2%**

Commissions for optional benefits are increasing:

- **FYC increases to 50% from 35%**
- **Commissions from years 2-10 increases to 3% from 2%**
- **Commissions in years 11+ remain at 2%**