

## Medical Requirement Update

As you are aware, we've halted medical requirement collection to ensure the safety of our Clients and medical examiners. In the meantime, we recommend you use a tele-interview instead of a paramedical to start the underwriting process. To help speed up your application, be sure to include the name of your Client's doctor name and phone number.

We're working with our teams and our reinsurers to develop a solution that will allow you to easily continue to place business, while making it a smooth process for Clients. We'll have more information to share next week.